



## **What Does a Partnership Look Like?**

### **Can I continue to own a portion of my business?**

- Absolutely – we welcome and encourage it. We typically acquire at least 51%, but can tailor to your needs and what makes sense.

### **What will my role be after a sale?**

- Whatever works best for you. We understand the personal and professional considerations that can impact this decision, and we work closely with you to reach an attractive outcome.

### **What if I want to retire?**

- We offer our congratulations! We have partnered with numerous businesses that had an owner step away, and similar to designing a future role based on your personal preferences, we work closely with you to ensure that your transition is smooth and your business is positioned for continued success.

### **What happens to my employees?**

- You and your team have built a great business, and we don't fix what isn't broken. We look to hire and add to the team that is in place.

### **How long does it take to sell my business?**

- We can move as fast as you'd like. We recognize the process is demanding and distracts you from running your business.

### **How do you help us grow?**

- It depends on what we agree you need help with. We can assist with anything from recruiting labor to funding a large project. We help by allowing you to focus on what you value most.

### **How long will you be my partner?**

- We are here for the long term. We aspire to be successful business owners like you and recognize that good things take time to build.